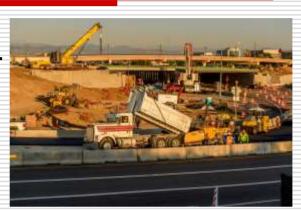
# "2018 Asphalt Industry Outlook & Association Preview" provided for CAPA MEMBERS

Presented by Tom Peterson, P.E. Executive Director







# 2017 Asphalt Industry Outlook & Association Preview

## **Webinar Outline**

- ☐ The CAPA Focus
- 2017 A Look Back
- □ 2018 Market Report
- ☐ State of the Industry Report
- ☐ Trends and New Developments
- ☐ Resources and Professional Development



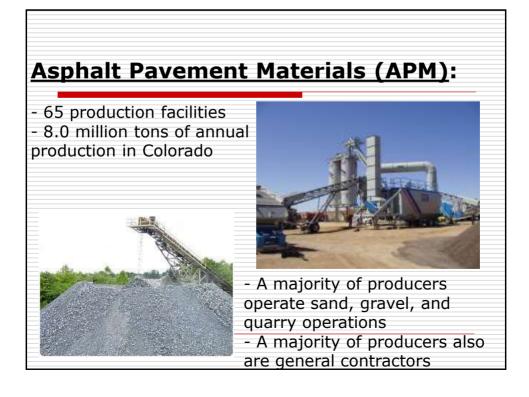




<u>CAPA Mission</u>: *To advance the use and quality of asphalt pavements in Colorado.* 



















## Affiliate Agency Members:

3 new members in 2017, 76 Affiliate Agency Members total including Northwest Parkway, E-470 Toll Authority







Level A - Field

Level B - Laboratory

Level C- Volumetrics

Level E - Aggregates

Level I - Inspector

Level S - Smoothness



# 2017: Attendance exceeds 500 for 3<sup>rd</sup> year in a row.

- Level A, B, C, E
   Evaluations: 95%/100% Good to Excellent in Quality
   and Benefit
- Level I (Inspector Certification): 95%/95% -Good to Excellent in Quality and Benefit
- CDOT/CAPA Agreement extended 5 years through the end of 2022!

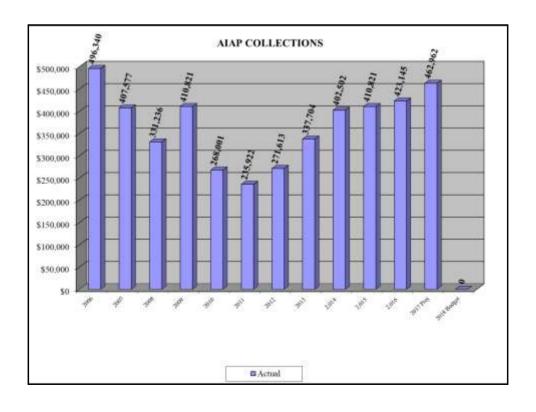


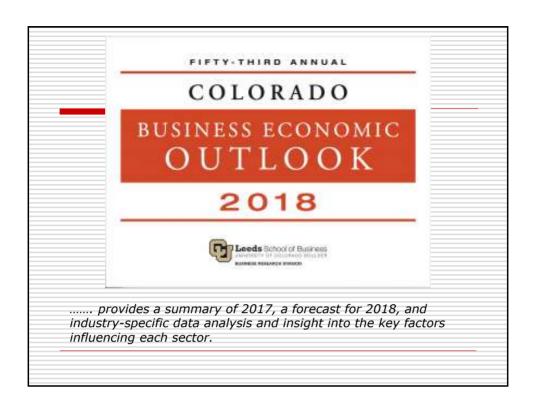
Inspector Certification: Teamwork, Safety, New Technology





# 2018 Colorado Asphalt Pavement Outlook 8.0 million tons of asphalt placed in 2017 City/County: 35% State DOT: 25% Commercial/Residential: 30% Other: (airport, federal lands, other, etc.) 10% (12 M tons – 2008; 7.0 M tons in 2015; 7.5 M tons in 2016)





#### Colorado Business Economic Outlook 2018 United States: Colorado - Economic Trends: Economy growing at 3.1% Q2 Higher % of female workers, 2017 and 3.0% Q3 2017. approaching 50% Notable growth in employment, Goods-producing industries income, and wealth. continue to decline The US is effectively at full □ College-educated population employment. continues to increase Growth in consumer spending New high-tech industries have grew from 2.3% in 2016 to added significantly to 3.7% in 2017. Colorado's economy and key Housing starts will continue industry clusters, specifically improving at a modest rate, aerospace, biosciences, ITsurpassing 1.2 million in 2017 software, and and 1.3 million in 2018, telecommunications. Government expenditures is COLORADO expected to grow by 0.7% in 2018. 2018

#### Colorado:

- ☐ Colorado continues to outperform most states economically, real GDP 2.7% in Q1 2017 and 3.8% in Q3 2017.
- □ Personal income grew 3.9% in Q2 2017.
- ☐ Employment growth: 57,300 jobs (2.3%) in 2016, 56,300 jobs, or 2.2% growth in 2017. This trend will continue in 2018, with the state adding 47,100 jobs, or 1.8% growth—a pace that will likely keep Colorado in the top 10 nationally.

#### Colorado:

- Colorado's July 2016 population was estimated at 5,538,180, an increase of 90,125 from the previous year.
- Natural increase (births minus deaths) accounted for 30,000 of the increase, with net migration contributing to the remaining 60,000.
- Housing unit growth picked up to an estimated 29,600 in 2016 but it is still behind household formation, creating continued tightness in the housing market and price escalation.



According to U-Haul, Colorado ranked No. 9 nationally in 2017 for inbound migration. In 2016, the state ranked No. 11 and a year earlier, it ranked No. 22.

#### Colorado:

□ Consistent *new business formation is critical to sustained job growth*. Older firms have a lower job creation rate than younger ones, so employment growth is more muted without the formation of new businesses. From 2010 to 2014, the latest data available, all businesses in Colorado had an average job creation rate of 15.2%. For comparison, firms that were one or two years old had job creation rates of 24.3% and 19.6%, respectively. This above average job creation rate applies to young firms as a whole relative to the statewide average.



# Colorado Business Economic Outlook 2018

The Colorado construction industry will experience higher levels of activity in the near future but continue to <u>suffer</u> from labor shortages and growing costs.



#### Colorado - Employment:

- Silver tsunami industry is essentially hiring one new employee for every one that is retiring.
- The migration of workers from oil and gas exploration to the construction industry has slowed.
- Construction firms can produce an increased volume of work only by using more overtime and productivity-enhancing techniques.
- ☐ Total construction employment to increase modestly in 2018, adding 2,500, or 1.5%.

#### Colorado - Single Family Housing:

- Year-end 2017 should finish with 23,700 permits for new single-family detached homes, a 9.8% increase for the year. Continued growth in 2018 will see another 9.7% increase, to 26,000 single-family permits.
- Metro Denver and Northern Colorado typically account for about two-thirds of Colorado's new home sales, and the market has been strong in those areas in recent years.

# Colorado Business Economic Outlook 2018

#### Colorado - Housing:

Demand for housing is driven in large part by net immigration. The State Demographer expects a net migration of 61,500 people in 2017 and 61,000 in 2018.



#### Colorado - Housing:

- An increase in mortgage rates to more than 4% for the first half of 2017 did not slow residential building construction.
- Multifamily construction activity remained consistently strong in 2017. By year-end, expect 17,000 multifamily units to be permitted, slightly lower than the 17,400 in 2016.

#### Colorado - Non residential Building:

- The nonresidential building sector tracks new, remodeled, and rehabilitated offices: retail: medical facilities; colleges; churches; schools; and government buildings. Building starts in 2017 are forecast to end the year at \$5.4 billion, increasing 5.6% in 2018, to \$5.7 billion.
- Demand across a broad range of real estate sectors was responsible for increased activity in 2017, including office, retail, distribution, hotels, and medical facilities.

#### Colorado - Non residential Building:

- Major project starts in 2018:
  - DIA Terminal \$650 M
  - Concourse B & C expansions \$1.5 B
  - Redbarre Campus, Parker \$750 M
  - FHWA: Cottonwood Pass □ 100,000 tons of AMP (2018 – 2019)
  - Chimney Hollow Reservoir

    - □ Asphalt core
      □ 200,000 tons of AMP (2019 2021)



#### **Market Outlook**

The demand for construction services and asphalt pavement materials continues to increase. economic forecast released by the Colorado Legislative Council calls for non-residential construction spending to *increase 6.3% in 2018* (increased 4.5% in 2017). This increase is from a number of market sectors including commercial development, oil and gas development, and governmental investment in streets, roads, highways, and airports.

#### Colorado: Nonbuilding/Infrastructure:

- This sector tracks construction of roads and bridges, drainage and flood control, water and wastewater facilities, electric power generation and transmission, reservoirs, mass transit, and similar projects.
- ☐ The forecast of the final statistics of project awards for 2018 is for \$3.5 billion, assuming the bulk of the construction costs for Central 70 shows up in 2018. This would represent a 17% increase over 2017, which the committee predicts will end the year at \$3 billion in project awards.

#### Colorado - Infrastructure:

- Denver Water's North System Renewal - \$500 M over 6 years
- National Western Center redevelopment
- Pena Boulevard Reconstruction: \$50 - \$80 M.
- □ Thornton Pipeline 58 miles
- ☐ I-25 The Gap \$237 M
- □ Call Before You Dig: The data show year-over-year increases of 7%-11% in the volume of requests for identifying buried utilities every year since 2012. Once again, 2017 has been busier than the previous year, with 2017 volume on pace to be about 5% higher than 2016.

## **2018 Colorado Asphalt Pavement Outlook**

8.0 million tons of asphalt placed in 2017
City/County:
State DOT:
Commercial/Residential:
Other: (airport, federal lands, other, etc.)

2018 Forecast
25%
+5% over 2017

(12 M tons – 2008; 7.0 M tons in 2015; 7.5 M tons in 2016)

## **Transportation Funding:**

#### State of Colorado Funding:

- Senate Bill 267 (Construction starting in 2019)
- Approved in June, 2017
- \$1.8 B
- 4 years
- Criteria and process for project selection being developed
- 10% transit
- 25% in rural counties



# Colorado DOT – Asphalt Pavement Projection 2018

ange (tons)
2,000)
33,900)
64,114)
37,546)
82,653 <u>)</u>
12,015)

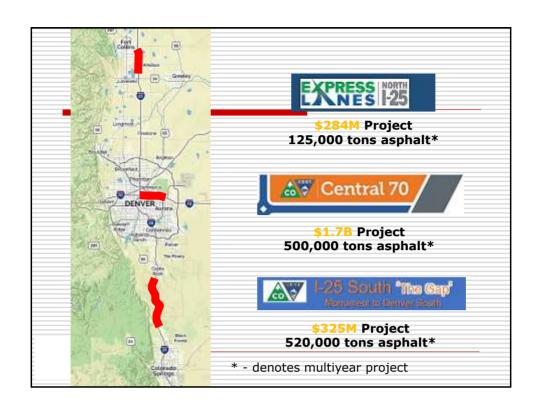
#### Note

- Does not include Design/Build, CM/GC, or Flood Recovery Projects
- Several projects already bid and awarded
- Surface treatment quantities also available

#### 2018 Maintenance Estimated Quantities: TBD

**2017 Maintenance Estimated Quantities:** {8 Maintenance Sections}

- November, 2016 - July, 2017: 43,866 tons - July, 2017 - November, 2017: 115,456 tons

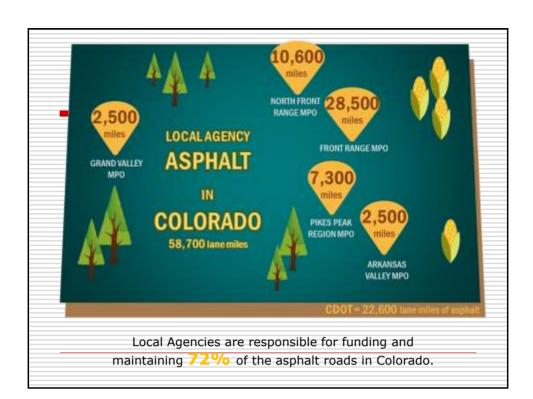


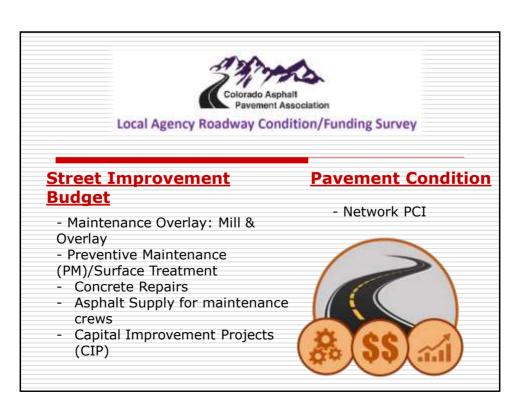
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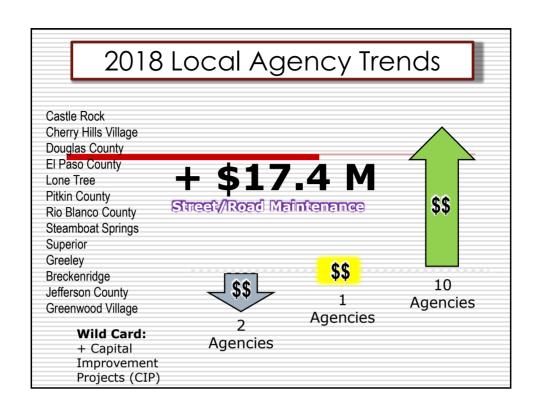
\* - denotes the large D/B, CM/GC projects



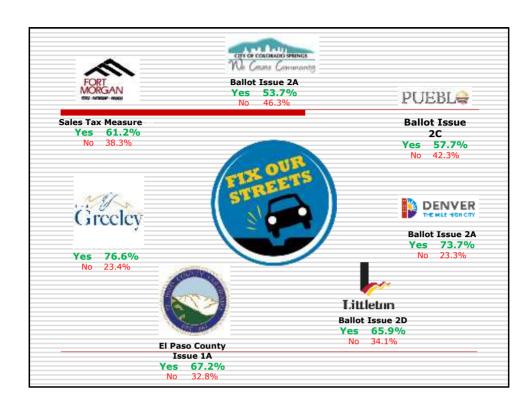




Local Agency	Paved Lane Miles	Year	Annual Asphalt Program			Public
			Mill/Overlay + Preventive + Crack Seal	\$ / lane mile	PCI	Works CIP
Adams County	1473	2017	\$7,100,000	\$4,820	71	\$9,181,000
Arapahoe County	1162	2017	\$4,332,500	\$3,728	70	
Arvada	1525	2017	\$7,800,000	\$5,115	64	
Aspen	72	2016	\$283,500	\$3,938		
Aurora	4356	2017	\$13,700,000	\$3,145	69	\$15,500,000
Basalt	41	2017	\$258,210	\$6,298	55	\$141,891
<b>Boulder County</b>	806	2017	\$4,374,973	\$5,428	79	\$15,100,000
Boulder	628	2017	\$2,474,000	\$3,939	73	
Broomfield	529	2014	\$3,900,000	\$7,372		
Breckenridge	120	2017	\$750,000	\$6,250	78	
Cañon City	194	2017	\$3,500,000	\$18,041	37	
Castle Pines	82	2017	\$350,000	\$4,268	75	\$864,321
Castle Rock	640	2017	\$3,940,000	\$6,156	75	\$4,700,000





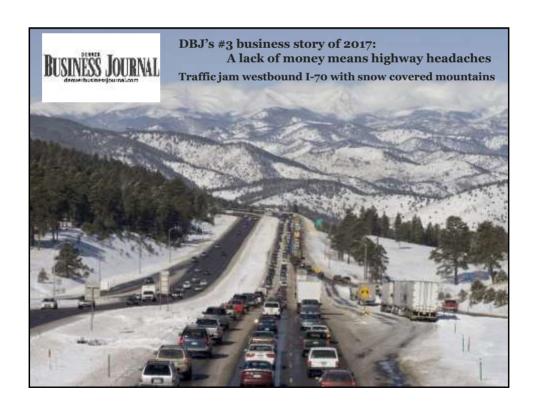




# **Public Policy Issues Impacting the Construction Industry**

- □ Energy
- ☐ Health Care
- □ Labor
- □ Regulations
- □ Environmental
- □ Taxes
- Funding
- Marijuana
- □ DBE/WBE





#### **Colorado Transportation Funding**

# THE DENVER POST denverpost.com

Here's what to expect in the 2018 legislative session in Colorado, 1/8/2018

An off-season filled with scandals is backdrop for major debates on PERA and transportation at the Capitol

# LEGISLATIVE PREVIEW: Colorado's Capitol offense, and defense in 2018, 1/8/2018 State lawmakers say roads and schools will

State lawmakers say roads and schools will dominate legislature this year, pundit says showboating will be all the rage in the General Assembly



Key Questions?? Is it a priority? Is there chatter on how to pay for it?? indicators of political movement??



## **Transportation Funding:**

# Is 2018 the Year for a statewide transportation ballot measure??

#### **CIC 527**

- Led by CCA and including CAPA, CRCMA, CSSGA, Move Colorado.
- \$500,000 collected to initiate an effort
- Current Activities:
  - Coalition building (Denver Chamber of Commerce)
  - State Capital Lobbying
  - Public Relations/Public Education
  - Polling

**Key Issues:** Citizen initiative versus legislative referred measure. Sales tax – 0.5 cents/\$1 spent - \$500 M/yr. Bonding - ?, transit component - ?, sunset - ?, project list - ?, rural/urban balance, opposition, endorsements:

Challenge: \$500k - \$1M to get on ballot; \$6M - \$10M campaign

#### **Federal Transportation Funding**



USA TODAY At Camp David, Trump will push Republicans to make infrastructure top 2018 priority, 1/4/2018

House Transportation Committee Chairman floats raising gas tax to pay for infrastructure rebuild, 1/4/2018



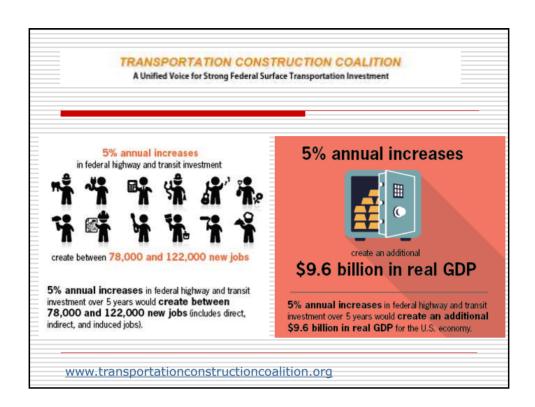




GOP Rep. Bill Shuster to retire, spend final year working with Trump on massive infrastructure bill, 1/2/2018

GOOD NEWS!! On the radar, discussion on how to pay for it, indicators of political movement.



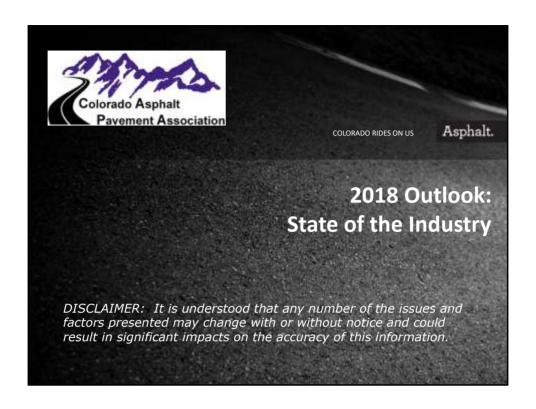


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(12 M tons – 2008; 7.0 M tons in 2015; 7.5 M tons in 2016, 8.0 M tons in 2017)

\* - denotes the large D/B, CM/GC projects





## **Liquid Asphalt Supply**

From an asphalt supply and availability standpoint, liquid asphalt binder remains in ample supply throughout Colorado and there are no known disruptions.

## **What Factors Impact Project Cost?**

**Higher labor costs.** Qualified labor, both skilled and unskilled are in short supply. There are many Federal Davis Bacon wage rate projects, so the hourly rate on non-Davis-Bacon is increasing. This is very true for general laborers/flaggers.

**The cost of aggregates** has historically increased 3% - 4% annually. At present, the indication is that the trend of annual increases will occur in 2018.

**Availability of subcontractors** (including DBEs) is tight in several specialty areas. A shortage of skilled labor continues to put pressure on costs and subs are being selective about which projects they have the resources to support.

The cost of **protecting workers in the construction work zone** is increasing. We are seeing an increase in both the frequency and severity of accidents in the work zone.

**Cement prices** have historically increased at the beginning of each calendar year. At present, there is no reason to believe this trend will not occur in 2018.

#### **Construction Cost – Universal Factors**

- **Health care premiums** continue to increase at an average rate of 8% 15% per year.
- Workman's compensation premiums and claim expenses continue to increase.
- Legal expenses with frivolous construction defect claims and frivolous HR claims increase cost.
- Regulatory and enforcement fees continue to increase costs of construction.
- Permitting costs of equipment and material sources and the ongoing onerous demands placed on approvals of special use permits.

# Why do our Bids Vary from the Project Estimate?

A recent APWA survey found that *over 50% of public projects are completed over budget*, partly due to;

- Outdated or inaccurate estimates
- Changes in Project Scope
- Inflation consumer costs, other
- Market Conditions Supply/Demand, high costs from subcontractors, increasing health care costs, increasing costs to find, hire and train a new employee
- Short supply of subcontractors including DBE subs
- Contract Requirements traffic control, testing, inspection
- Cost of Doing Business: permitting, environmental

# How Can You Maximize Your Limited Street/Road Improvement Funds?

**Get the Work Out Early!** The single most effective way to maximize the limited road improvement funds is to advertise and bid projects as early as possible.

**Utilize Recycled Asphalt Pavement (RAP):** Increasing the amount of RAP used is considered one of the effective ways to reduce the cost of asphalt materials. Most agencies currently specify 20% - 25% RAP on all lifts (including top lift).

**Uniformity and Consistency in Material Requirements:** Minor variations in material requirements from agency to agency can lead to increased costs without increased value. The most common asphalt material specifications in Colorado are for *SX 75 gyrations, PG 64-22 or 58-28, 20% RAP*.

**Maximize Work Hours & Project Schedule:** Shorter work hours and restrictive traffic handling requirements result in lower production, longer projects, and increased costs.

**Accurate Engineer's Estimate:** Additional costs are incurred by both the contractor and the agency when projects must be re-bid. Understand what factors should be considered as the engineer's estimate is established.



### **Trends: Asphalt versus Concrete**



#### **Pavement Type Selection**

- 1. Commerce City Tower Road, Alternate bid ASPHALT
- 2. Arapahoe Rd. @ I-25, concrete out ASPHALT in!
- 3. Town of Castle Rock Meadows Pkwy. Concrete out ASPHALT
- 4. Colorado Springs Centennial Blvd. alternate bid ASPHALT
- 5. Central 70 D/B/M/O/F ASPHALT 500,000 tons
- 6. I-25 Gap 18 miles ASPHALT 520,000 tons to 670,000 tons 7. Town of Parker JP Morgan Pkwy concrete out ASPHALT in!
- 8. DIA (DEN): Pena Blvd. PCC rubblization, PCC in; Concourse B/C expansion
- 9. Weld County CR 47 PCC 4 lane divided
- 10. I-25 North Express Lanes mostly PCC

Key Factors: traffic impact, budget, maximize scope, maintenance

# Material Conservation - Utilize More Recycled Asphalt Pavement ASPHA





Asphalt pavements are 100% recyclable and are the #1 product recycled in the U.S. each year. CDOT now at 17% RAP on average.

Specify for innovation ....

## **New Developments: Asphalt Specifications**



# Item #20 - Asphalt Specification, approved, October, 2017

- 1. A reduction in total length from 40 to 20 pages.
- 2. A new elimination of references to CDOT requirements.
- Terminology changes from hot mix asphalt to asphalt paving materials and warm mix asphalt to workability mix additive.
- 4. RAP increase to 25%
- 5. The use of liquid anti-strips.
- 6. Elimination of the use of 100 gyration mixes
- 7. Target air voids changed from 4.0% to 3.5%.
- 8. Encouragement of the use of WMA for a compaction aid.
- 9. Surface temps and not ambient used for determining placement of asphalt pavement materials
- 10. Elimination of the use of incentive/disincentive requirements.

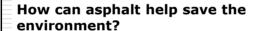


## **Work Zone Safety**

.. The frequency and severity of work zone accidents continue to increase at an alarming rate."

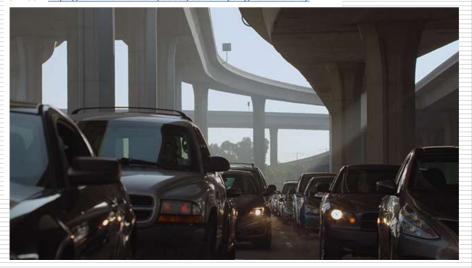


AWARE System: Advanced Warning and Risk Evasion System



See how IoT sensors connected to our network are giving cities the ability to cut carbon emissions and commute times. <a href="https://www.verizon.com/about/our-company/humanability">https://www.verizon.com/about/our-company/humanability</a>





# Possibilities with WMA Warm Mix Asphalt/Workability Mix Additive

- ☐ *Extend the paving season (compact at lower T)*
- ☐ *Improve workability (easier to get compaction)*
- ☐ *Reduce fuel consumption at the plant*
- ☐ *Reduce emissions at the plant*
- ☐ Increase haul distance
- ☐ Reduce fume and improve safety at paver
- ☐ Reduce aging of the binder (improve performance
- ☐ Pave at lower temperatures

CDOT, Sept. '09











January 10, 2018 - Front Page

Opposition hired an attorney and a marketing (PR) consultant.

Applicant (contractor)
hired experts (land
appraiser, traffic engineer,
environmental – noise and
water quality, medical
doctor – health effects of
dust and emissions.

#### **Trends: Gravel Pit & Asphalt Plant Permitting**



Weld County commissioners will ask for re-hearing after Colorado Appeals Court loss in Martin Marietta case, 12/4/2017

The Board of Weld County Commissioners will appeal the Colorado Court of Appeals decision that ruled against them in a land-use case involving a concrete and asphalt plant near a residential neighborhood in Johnstown. In this case, the appeals court said Martin Marietta was never able to prove it could meet the noise standard commissioners put in place. Typically, commissioners have simply required a promise from the company it will meet the standards. Today, the \$20 million plant is nearly complete, as Martin Marietta went forward with construction at the company's own risk despite the ongoing legal dispute.

### **Trends: Gravel Pit & Asphalt Plant Permitting**

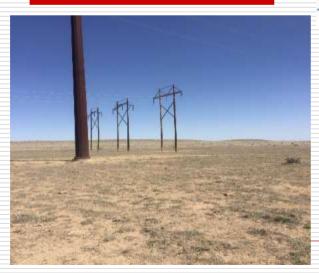


# THE DENVER POST denverpost.com

Controversial gravel pit project along Arkansas River gets green light from Pueblo County planners, 4/25/2017
Agricultural union calls decision a classic example of how development in Colorado drives out ranchers and farmers

Dan Hobbs harvesting radishes, lettuce and other item at his farm in Avondale. Hobbs' farm is near where a controversial gravel mine was approved by Pueblo County commissioners this week.

### **Trends: Gravel Pit & Asphalt Plant Permitting**



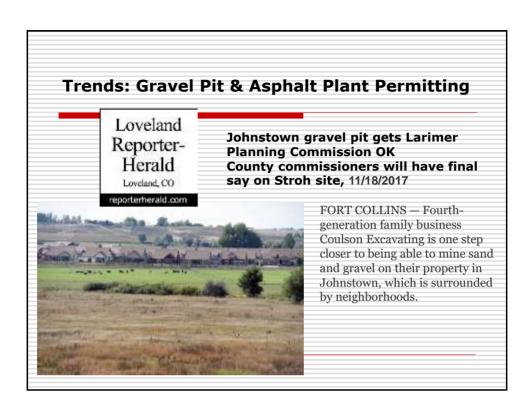
# THE DENVER POST denverpost.com

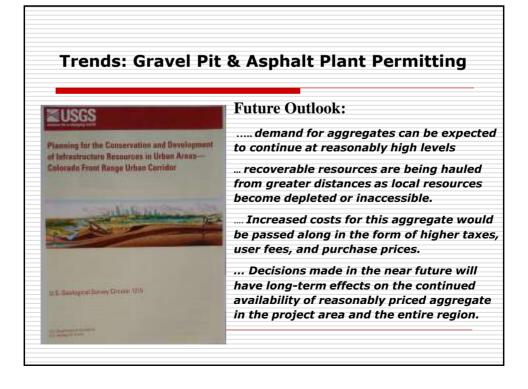
Controversial gravel pit project along Arkansas River gets green light from Pueblo County planners, 4/25/2017

**FAKE NEWS!!** 

At left, proposed site.

District Judge ruled against the applicant, 1/9/2018.





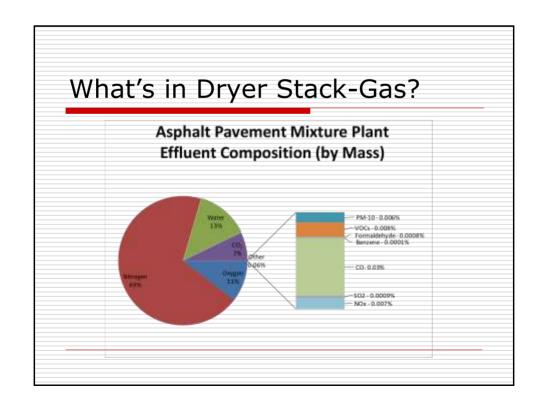
### **Trends: Gravel Pit & Asphalt Plant Permitting**

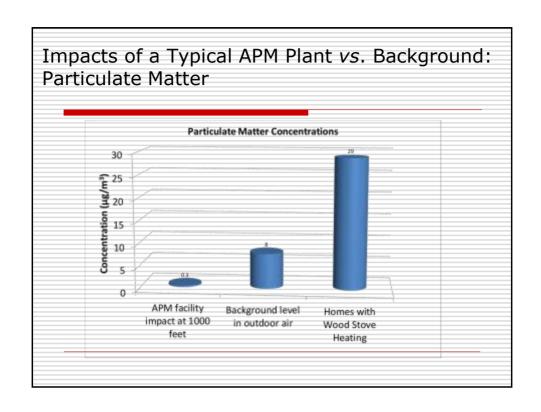
## Air Quality Impacts and Health Risks from Asphalt Pavement Mixture Plant Emissions

National Asphalt Pavement Association 5100 Forbes Blvd. Lanham, MD 20706

Phone: 888-468-6499

http://www.asphaltpavement.org/





### **Trends: Gravel Pit & Asphalt Plant Permitting**

### Conclusions

- □ Asphalt Pavement Mixture (APM) plants are minor sources of air pollution and plants employ controls to reduce emissions
- Air quality impacts due to APM emissions are typically small fractions of existing background levels already present in indoor and outdoor air
- □ APM plant emissions pose no public health hazard, consistent with studies by the Agency for Toxic Substances and Disease Registry



www.safeasphalt.org - .. A website devoted to sharing information on asphalt plants and the environment.

**Key Points:** The asphalt industry is closely regulated. The industry has made great strides in environmental stewardship and sustainability. Modern asphalt plants are more efficient, quieter and cleaner than ever before. Asphalt plants can operate effectively in a people environment.



www.co-asphalt.com - .. A website devoted to being the source of information for our members and user/agency partners.

#### New Features:

- Workforce Development
- Safety asphalt plants, work zone
- Local Agency Resources







# 45<sup>th</sup> Annual Rocky Mountain Asphalt Conference & Equipment Show

www.rmaces.org

#### **NEW This Year:**

- Innovations Breakout Session (Wed. morning - Feb. 21)

- 1. Equipment Innovations
- 2. Maintenance Innovations
- 3. Test Equipment & Data Management Innovations
- 4. Research Moisture

  Damage of Asphalt

Damage of Asphalt Pavements









# 45<sup>th</sup> Annual Rocky Mountain Asphalt Conference & Equipment Show

www.rmaces.org

#### **NEW This Year:**

- 10th Annual Flexible Pavement Research Symposium

**Understanding Moisture Damage of Asphalt Pavements** 







# 45<sup>th</sup> Annual Rocky Mountain Asphalt Conference & Equipment Show

www.rmaces.org

### 101 Education Sessions – Back to Basics

**Maintenance:** Asphalt Maintenance & Repair, Soil Stabilization Solutions, Wide Crack Repair, Small Paving Applications, Chip Seals, Slurry Seals

**Equipment & Operator Education:** Tack Coat Application, Paver Operation, Roller Operation, Milling Operation, Equipment Setup for Night Paving, Equipment Maintenance, Subgrade Equipment

**Materials:** Warm Mix Asphalt (WMA) Asphalt Mixture Selection, Crude Oil Refining Economics, Sampling and Testing, Recycled Asphalt Pavement, Plant Operations, Mix Design

Early Registration Deadline: Feb. 15











olorado Asphalt

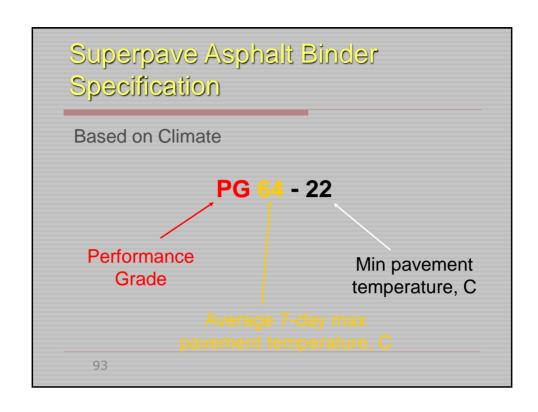
## Asphalt Lunch & Learns

Location: At Your Office

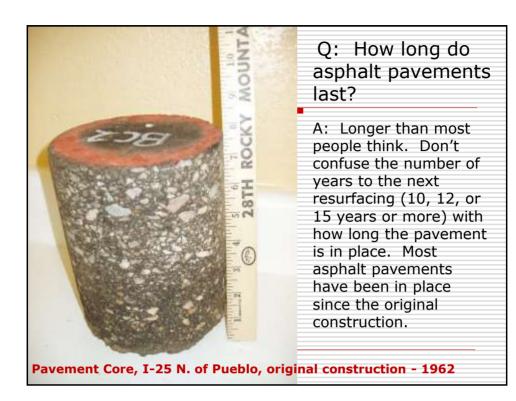
Subjects: Asphalt A to Z

Date: Whenever You want it, 2018

Specifications
New Technology
Pavement design
Maintenance
Inspection
Troubleshooting Field Problems
Testing 101
Warm Mix Asphalt
Asset Management/PMS







## The Asphalt Advantage

- Lower Initial Cost
- ☐ Competitive Life Cycle Costs
- ☐ *Improved Smoothness*
- ☐ Lower Pavement Noise/Quiet pavement
- ☐ Faster Snow Melt
- ☐ Enhanced Pave Green Sustainability
- ☐ Ease of Maintenance
- ☐ Reduced Time of Construction, Less Traffic Disruption



